

Business

Canada's Pugnacious Distressed-Debt King Sees 'Ton' of Deals

By [Scott Deveau](#)

September 28, 2016, 12:00 AM EDT

Updated on September 28, 2016, 11:56 AM EDT

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- ▶ 'We're clearly seeing a ton of opportunity,' Callidus CEO says
 - ▶ 'Being difficult' part of Newton Glassman's job description
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Newton Glassman, who runs Canada's second-biggest private equity firm, learned a valuable lesson after battling short sellers for much of 2016 at his lending subsidiary,

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