

YTD 2017 vs. YTD 2016

Wabash's revenues for the current year were \$14.7 million compared to \$15.5 million in the same period last year due primarily to a reduction in volume from a major customer. Wabash's cost of sales were \$17.9 million compared \$18.4 million last year due primarily to reduced production volume. Net margins for the current year-to-date period decreased over the same period last year due primarily to a decrease in the plant's utilization rate.